

# CITY OF LOS ALAMITOS

Community Center  
10911 Oak Street  
Los Alamitos, CA 90720

## AGENDA BUDGET STANDING COMMITTEE SPECIAL MEETING

Tuesday, November 13, 2018 – 5:00 p.m.

### NOTICE TO THE PUBLIC

This Agenda contains a brief general description of each item to be considered. Except as provided by law, action or discussion shall not be taken on any item not appearing on the agenda. Supporting documents, including staff reports, are available for review at City Hall in the City Clerk's Office or on the City's website at [www.cityoflosalamitos.org](http://www.cityoflosalamitos.org) once the agenda has been publicly posted.

Any written materials relating to an item on this agenda submitted after distribution of the agenda packet are available for public inspection in the City Clerk's Office, 3191 Katella Ave., Los Alamitos CA 90720, during normal business hours. In addition, such writings or documents will be made available for public review at the respective public meeting.

It is the intention of the City of Los Alamitos to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee, or a participant at this meeting, you will need special assistance beyond what is normally provided, please contact the City Clerk's Office at (562) 431-3538, extension 220, 48 hours prior to the meeting so that reasonable arrangements may be made. Assisted listening devices may be obtained from the City Clerk at the meeting for individuals with hearing impairments.

Persons wishing to address the Committee on any item on the agenda will be called upon at the time the agenda item is called or during the Committee's consideration of the item and may address the Committee for up to three minutes.

**1. CALL TO ORDER**

**2. ROLL CALL**

Council Member Chirco  
Council Member Hasselbrink

**3. CONSENT CALENDAR**

**A. Approval of Minutes**

Approve the Minutes of the Special Meeting on October 4, 2018

**4. DISCUSSION ITEMS**

**A. Minimum Wage Increase**

**(Finance)**

This report addresses the state-wide minimum wage increase that becomes effective January 1, 2019.

Recommendation: That the Budget Standing Committee recommend that the City Council adopt Resolution No. 2018-33, entitled, "A RESOLUTION

OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, AMENDING THE HOURLY RATE SCHEDULE EFFECTIVE JANUARY 1, 2019 AND REPEALING RESOLUTION NO. 2018-02.”

**B. Investment Policy** **(Finance)**

This report outlines the City’s Investment Policy, which provides the guidelines for prudent investment of the City’s idle or reserve cash and outlines the policies essential to ensuring the safety and financial strength of the City’s investment portfolio.

Recommendation: That the Budget Standing Committee recommend that the City Council adopt Resolution 2018-31, entitled, “A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, ADOPTING THE STATEMENT OF INVESTMENT POLICY DATED NOVEMBER 2018 AND REPEALING RESOLUTION NO. 2016-40”.

**C. Budget and Fiscal Sustainability Calendar** **(Finance)**

This report seeks the City Council’s approval of the Fiscal Year 2019-20 Budget Calendar. Staff is proposing meetings to discuss the long-term Fiscal Sustainability of the City of Los Alamitos and budget challenges that are anticipated in the budget for Fiscal Year 2019-20 and following years. Staff would like to have open meetings to discussion options for closing the gap and balancing the budget in the upcoming years.

Recommendations:

1. Discuss the recommended Budget and Fiscal Sustainability Calendar for 2019.
2. Seek feedback and direction on next steps in the Fiscal Sustainability Plan for the City.

**5. ADJOURNMENT**

I hereby certify under penalty of perjury under the laws of the State of California, that the foregoing Agenda was posted at the following locations: Los Alamitos City Hall, 3191 Katella Ave.; Los Alamitos Community Center, 10911 Oak Street; and, Los Alamitos Museum, 11062 Los Alamitos Blvd.; not less than 24 hours prior to the meeting.



Maria-Luisa Valdez, Finance Director

Date

11/09/18

# MINUTES OF THE BUDGET STANDING COMMITTEE OF THE CITY OF LOS ALAMITOS

## SPECIAL MEETING

Thursday, October 4, 2018 – 6:00 p.m.

### 1. CALL TO ORDER

The Budget Standing Committee met in Special Session at 6:00 p.m., Thursday, October 4, 2018, at City Hall, 3191 Katella Avenue, Council Members Chirco and Hasselbrink presiding.

### 2. ROLL CALL

**Present:** Committee Members: Council Member Chirco  
Council Member Hasselbrink

**Absent:** Committee Members: None

**Present:** Staff: Bret Plumlee, City Manager  
Maria-Luisa Valdez, Finance Director

### 3. CONSENT CALENDAR

#### A. Approval of Minutes

Motion/Second: Chirco/Hasselbrink

Unanimously Carried: The Budget Standing Committee approved the Minutes of the Special Meeting on September 10, 2018

### 4. DISCUSSION ITEMS

Council Member Hasselbrink opened the item for public comment. There being no one present wishing to speak, Council Member Hasselbrink closed the item for public comment.

#### A. City's Ten-Year Financial Forecast

(Finance)

Director Valdez provided the Ten-Year Forecast and detailed the various anticipated trends for relatively flat revenues compared to increasing expenditures. The Ten-Year Financial Forecast surfaces major fiscal conditions and projected future conditions based on current service levels and staffing. The Forecast predicted fund balance depleted by Fiscal Year 2024-25 and expenditures would exceed revenues by approximately \$3.5 million in Fiscal year 2027-28. Over the next ten-year span, there would be a cumulative deficit of approximately \$18.3 million.

Committee members inquired about the main revenue drivers and the assumptions built in. Committee member Chirco outlined that the Forecast did not include any unforeseen economic downturns. He would like the Ten-Year Forecast be reviewed at least semi-annually. Committee member Hasselbrink provided a list of options which included increasing revenue and decreasing expenses in order to close the budget gap in the future. Staff will be bringing a plan forward with potential solutions to close the deficit that is foreseen along with pros and cons and a timeline for future steps.

## 5. **ADJOURNMENT**

The Budget Standing Committee adjourned at approximately 7:30 p.m.

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Shelley Hasselbrink, Council Member

Attest:

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Maria-Luisa Valdez, Finance Director

# Budget Standing Committee

**Agenda Report  
Consent Calendar**

**November 13, 2018  
Item No: 4A**

**To: Budget Standing Committee**  
**Via: Bret M. Plumlee, City Manager**  
**From: Maria-Luisa Valdez, Finance Director**  
**Subject: Minimum Wage Increase Effective January 1, 2019**

**Summary:** This report addresses the state-wide minimum wage increase that becomes effective January 1, 2019.

**Recommendation:** That the Budget Standing Committee recommend that the City Council adopt Resolution No. 2018-XX, entitled, "A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, AMENDING THE HOURLY RATE SCHEDULE EFFECTIVE JANUARY 1, 2019 AND REPEALING RESOLUTION NO. 2018-02."

## Background

Effective as of January 1, 2019, the State of California will raise the minimum wage from \$11.00 to \$12.00 per hour. The City has three hourly classifications (Recreation Leader I, Recreation Leader II, and Lifeguard) that are currently below the mandated minimum.

## Discussion

These pay rates need to be adjusted to the minimum wage level of \$12.00 per hour.

It is also recommended that the classifications of Lifeguard, Water Safety Instructor I, Asst. Pool Manager/Sr. Lifeguard, and Water Safety Instructor II be removed from the hourly rate schedule. The City's Aquatics program has been eliminated and these functions are no longer needed.

Staff is recommending consolidating Recreation Leader I and II into one classification, Recreation Leader. There is little difference in job duties for Recreation Leader I and Recreation Leader II. Both titles and positions are not needed and consolidating makes the position functional.

In addition, it is recommended that the pay rate for Senior Recreation Leader, Recreation Specialist, Police Aide/Cadet, Police Investigator and Police Reserve be increased due to compaction.

## **Fiscal Impact**

These changes will increase the Fiscal Year 2018-19 budget by approximately \$14,000, \$12,000 is an effect for Recreation and Community Services and \$2,000 for Police Department.

The increase in Recreation and Community services part-time hourly account will be offset with the increase in revenue for the Recreation Department. Cost of living is increasing thus the prices for classes will also be increasing, which will offset the fiscal impact for part-time hourly changes described in this report.

The Police Department is projected to have salary savings from unfilled positions, which will cover the approximate fiscal impact of \$2,000.

Submitted By: Maria-Luisa Valdez, Finance Director

Approved By:

*Attachment: 1. Resolution No. 2018-33*

**RESOLUTION NO. 2018-33**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, AMENDING THE HOURLY RATE SCHEDULE EFFECTIVE JANUARY 1, 2019 AND REPEALING RESOLUTION NO. 2018-02**

**WHEREAS**, the City of Los Alamitos hereby amends the hourly rate schedule; and,

**WHEREAS**, the new hourly rate schedule will become effective January 1, 2019; and,

**WHEREAS**, this Resolution repeals Resolution No. 2018-02.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS DOES RESOLVE AS FOLLOWS:**

SECTION 1. The City Council of the City of Los Alamitos, California, finds that the above recitals are true and correct.

SECTION 2. Amends the Hourly Rate Schedule effective January 1, 2019, attached hereto as Exhibit A.

SECTION 3 The City Clerk shall certify as to the adoption of this Resolution.

**PASSED, APPROVED, AND ADOPTED** this 19<sup>th</sup> day of November, 2018.

\_\_\_\_\_  
Troy D. Edgar, Mayor

ATTEST:

\_\_\_\_\_  
Windmera Quintanar, CMC, City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
Michael S. Daudt, City Attorney

STATE OF CALIFORNIA )  
COUNTY OF ORANGE ) ss  
CITY OF LOS ALAMITOS )

I, Windmera Quintanar, CMC, City Clerk, of the City of Los Alamitos, do hereby certify that the foregoing Resolution was adopted at a Regular meeting of the City Council held on the 19<sup>th</sup> day of November 2018, by the following vote, to wit:

AYES: COUNCILMEMBERS:

NOES: COUNCILMEMBERS:

ABSENT: COUNCILMEMBERS:

ABSTAIN: COUNCILMEMBERS:

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Windmera Quintanar, CMC, City Clerk

**CITY OF LOS ALAMITOS  
HOURLY RATE SCHEDULE  
Effective January 1, 2019**

Exhibit A

CLASS CODE	CLASSIFICATION TITLE		STEP A	STEP B	STEP C	STEP D	STEP E
905	Recreation Leader I	HOURLY	12.00	12.60	13.23	13.89	14.58
<del>915</del>	<del>Recreation Leader II</del>	<del>HOURLY</del>	<del>11.50</del>	<del>11.98</del>	<del>12.45</del>	<del>12.93</del>	<del>13.40</del>
921	Senior Recreation Leader	HOURLY	13.50	14.18	14.88	15.62	16.40
931	Recreation Specialist	HOURLY	14.80	15.54	16.32	17.14	17.99
955	Community Services Coordinator	HOURLY	18.50	19.43	20.40	21.42	22.49
<del>910</del>	<del>Lifeguard</del>	<del>HOURLY</del>	<del>11.00</del>	<del>11.45</del>	<del>11.90</del>	<del>12.35</del>	<del>12.80</del>
<del>925</del>	<del>Water Safety Instructor-I</del>	<del>HOURLY</del>	<del>12.00</del>	<del>12.58</del>	<del>13.15</del>	<del>13.73</del>	<del>14.30</del>
<del>930</del>	<del>Asst Pool Manager/Sr. Lifeguard</del>	<del>HOURLY</del>	<del>13.00</del>	<del>13.60</del>	<del>14.20</del>	<del>14.80</del>	<del>15.40</del>
<del>935</del>	<del>Water Safety Instructor-II</del>	<del>HOURLY</del>	<del>12.50</del>	<del>13.13</del>	<del>13.75</del>	<del>14.38</del>	<del>15.00</del>
920	Police Aide/Cadet	HOURLY	15.30	16.07	16.87	17.71	18.60
945	Police Investigator	HOURLY	15.80	16.59	17.42	18.29	19.20
946	Police Reserve	HOURLY	15.80	16.59	17.42	18.29	19.20
965	Police Recruit	HOURLY	22.00				
970	Photo Enforcement Officer	HOURLY	28.79	30.23	31.75	33.33	35.00
940	Account Clerk	HOURLY	13.50	14.18	14.85	15.53	16.20
941	Administrative Intern	HOURLY	13.50	14.18	14.85	15.53	16.20
944	Clerical Assistant	HOURLY	13.50	14.18	14.85	15.53	16.20
947	Receptionist	HOURLY	15.64	16.42	17.24	18.11	19.00
960	Maintenance Worker	HOURLY	17.30	18.17	19.07	20.03	22.08
948	Department Secretary	HOURLY	22.83	23.98	25.17	26.43	27.76
971	Code Enforcement Officer	HOURLY	22.83	23.98	25.17	26.43	27.76
951	Deputy City Clerk	HOURLY	27.72	29.11	30.56	32.09	33.69
981	Special Projects Coordinator	HOURLY	38.20	40.11	42.12	44.22	46.44

# Budget Standing Committee

**Agenda Report**  
**Consent Calendar**

**November 13, 2018**  
**Item No: 4B**

**To: Budget Standing Committee Members**

**Via: Bret M. Plumlee, City Manager**

**From: Maria-Luisa Valdez, Finance Director**

**Subject: Investment Policy**

**Summary:** This report outlines the City's Investment Policy, which provides the guidelines for prudent investment of the City's idle or reserve cash and outlines the policies essential to ensuring the safety and financial strength of the City's investment portfolio.

**Recommendation:** That the Budget Standing Committee recommend that the City Council adopt Resolution 2018-31, entitled, "A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, ADOPTING THE STATEMENT OF INVESTMENT POLICY DATED NOVEMBER 2018 AND REPEALING RESOLUTION NO. 2016-40".

## Background

The Investment Policy provides the guidelines for prudent investment of the City's idle or reserve cash and outlines the policies essential to ensuring the safety and financial strength of the City's investment portfolio. The City's Investment Policy is reviewed on an annual basis for submission and approval by the City Council.

## Discussion

The City's investment portfolio consists primarily of Certificates of Deposit, U.S. Government Agency Securities and investment in the Local Agency Investment Fund (State Investment Pool).

The Investment Policy was drafted using resources from the Government Finance Officers Association (GFOA) best practices and advisories and the California Debt and Investment Advisory Commission guidelines.

The Investment Policy is also based on the principles of prudent money management and conforms to all applicable Federal and State Laws governing the investment of public funds. We are currently set up to achieve maximum return according to the Policy.

No changes have been proposed to the Investment Policy.

## **Fiscal Impact**

The City's Pooled Investment Portfolio is projected to earn approximately \$80,000 in Fiscal Year 2018-19, which is in line with the amount that has been budgeted.

Submitted By: Maria-Luisa Valdez, Finance Director  
Approved By:

*Attachment: 1. Resolution and Investment Policy (Exhibit A)*

**RESOLUTION NO. 2018-31**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS, CALIFORNIA, ADOPTING THE STATEMENT OF INVESTMENT POLICY DATED DECEMBER 2016 AND REPEALING RESOLUTION NO. 2016-40**

**WHEREAS**, Government Code 53646(a) (2) states that the treasurer of a local agency may annually present a statement of investment policy to the legislative body; and,

**WHEREAS** it is the City's policy to annually adopt the Statement of Investment Policy; and,

**WHEREAS**, the Statement of Investment Policy is intended to provide guidelines for the prudent investment of the City's temporarily idle cash and to outline the policies for maximizing the efficiency of the City's cash management system.

**NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF LOS ALAMITOS DOES RESOLVE AS FOLLOWS:**

SECTION 1. The City Council of the City of Los Alamitos, California, finds that the above recitals are true and correct.

SECTION 2. Adopts the Statement of Investment Policy, dated November 2018 attached hereto as Exhibit A.

SECTION 3. Repeals Resolution No. 2016-40 in its entirety.

SECTION 4. The City Clerk shall certify as to the adoption of this Resolution.

**PASSED, APPROVED, AND ADOPTED** this 19<sup>th</sup> day of November, 2018.

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Troy D. Edgar, Mayor

ATTEST:

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Windmera Quintanar, CMC, City Clerk

APPROVED AS TO FORM:

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Michael S Daudt, City Attorney

STATE OF CALIFORNIA )  
COUNTY OF ORANGE ) ss  
CITY OF LOS ALAMITOS )

I, Windmera Quintanar, CMC, City Clerk, of the City of Los Alamitos, do hereby certify that the foregoing Resolution was adopted at a Regular meeting of the City Council held on the 19<sup>th</sup> day of November 2018, by the following vote, to wit:

AYES: COUNCILMEMBERS:

NOES: COUNCILMEMBERS:

ABSENT: COUNCILMEMBERS:

ABSTAIN: COUNCILMEMBERS:

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Windmera Quintanar, CMC, City Clerk

## City of Los Alamitos

### Statement of Investment Policy November 2018

This Statement of Investment Policy (“Policy”), as set forth by the City of Los Alamitos (“City”), provides the guidelines for prudent investment of the City’s idle or reserve cash and outlines the policies essential to ensuring the safety and financial strength of the City’s investment portfolio.

This Policy is based on the principles of prudent money management and conforms to all applicable Federal and State Laws governing the investment of public funds. In instances in which the Policy is more restrictive than Federal or State Law, the Policy will supersede.

**1. Purpose:** This statement sets forth policies which shall govern the investment of the City’s funds. It will be used by the City Treasurer and other City officials and staff, as well as all other third-party providers of investment or investment related services. Its purpose is to direct the prudent investment and protection of the City’s funds and investment portfolio, in compliance with the requirements of California Government Code Section 53600 et. seq.

**2. Application:** It is intended that this policy cover all short-term operating funds and investment activities under the direct authority of the City. These funds are described in the City’s annual financial report and include:

- General Fund
- Special Revenue Funds
- Capital Projects Funds
- Internal Service Funds

Investment income will be allocated to the various funds based on their respective participation and in accordance with generally accepted accounting principles.

This investment policy does not apply to Bond Proceeds. California Government Code Section 5922(d) authorizes bond, certificates of participation notes and other debt issue proceeds to be invested in accordance with the related offering documentation. These Code Sections recognize the unique needs and objectives of such proceeds.

### **3. Regulation:**

#### **A. Investment Objectives**

It is the policy of the City to invest public funds in a manner which will provide for the preservation of capital while meeting the daily cash flow requirements of the City, and attaining a reasonable rate of return within an acceptable and defined level of risk.

The Policy has three primary objectives in order of priority:

1. Preservation of Capital (Safety) – The protection of principal is the foremost consideration when undertaking investment decisions that affect public funds. The objective is to mitigate credit risk and interest rate risk.
  - a. Credit Risk is the risk of loss of principal due to the failure of the security issuer. Credit Risk can be mitigated by:
    - ✓ Limiting investments to the safest types of securities.
    - ✓ Pre-qualifying accountants, auditors, financial institutions, broker/dealers, financial advisors and other outside consultants with which the City does business.
    - ✓ Diversifying the investment portfolio so that potential losses are minimized
  - b. Interest Rate Risk is the risk that the market value of securities will fall due to a rise in general market interest rates. It is the policy of the City to hold individual securities to maturity in an effort to meet liquidity demands. Interest rate risk can be mitigated by:
    - ✓ Holding individual securities to maturity - Structuring the investment portfolio so that securities mature to meet cash flow requirements for ongoing operations, thereby avoiding the need to sell securities on the open market prior to maturity.
    - ✓ Employing a laddering strategy whereby staggering maturities of individual securities so that bonds come due in increments assuring an overall liquidity pattern.
    - ✓ Limiting maturities of individual securities and the average maturity of the overall portfolio.
2. Liquidity – the investment portfolio shall remain sufficiently liquid to meet all daily cash flow and operating requirements that may be reasonably expected or anticipated.
3. Yield – the investment portfolio shall be designed with the objective of attaining a benchmark rate of return throughout budgetary and economic cycles, consistent with the primary objectives of safety and liquidity.

### ***B. Legal and Policy Constraints***

The authority governing investments for municipal government agencies is set forth in the California Government Code Section 53600, et. seq. In all instances, the City of Los Alamitos shall comply with the requirements of state law.

In addition to the requirements of state law, it is the investment philosophy of the City to make investment decisions based on an overall passive management style that embodies a prudent investor standard and purchases investments with the intent to hold until maturity.

Accordingly, the City's conservative philosophy prohibits active trading and speculation; i.e., the purchase of securities with the intent to profit from favorable market changes in market prices or market conditions. Leveraging or borrowing money for the purpose of

investing is specifically prohibited. However, the City may elect to sell a security prior to its maturity and record a capital gain or loss in order to improve the quality, liquidity, or yield of the portfolio in response to market conditions or City needs.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived.

### ***C. Safekeeping of Securities***

To protect against fraud or embezzlement or losses caused by collapse of an individual securities dealer, all securities owned by the City shall be held in safekeeping by a third party bank trust department. Designated third party shall act as agents for the City under the terms of a custody agreement. All trades executed by a dealer will settle delivery vs. payment (DVP) through the City's safekeeping agent. Investment officials shall be bonded to protect the public against possible embezzlement or malice. Securities held in custody for the City shall be independently audited on an annual basis to verify investment holdings.

### ***D. Maturity and Term***

California Government Code Section 53601 states that except as otherwise allowed:

No investment shall be made in any security, other than a security underlying a repurchase or reverse repurchase agreement authorized by this section, which at the time of the investment has a term remaining to maturity in excess of five years, unless the legislative body has granted express authority to make that investment either specifically or as a part of an investment program approved by the legislative body no less than three months prior to the investment.

The City of Los Alamitos administers funds according to cash flow requirements. As a result, there is a core of funds that are not necessary for the daily operational needs of the City for paying expenses. From time to time market conditions of fixed income markets present opportunities for higher interest rates on high grade securities with a low risk exposure. It is in the best interest of the City of Los Alamitos to practice a fully diversified investment plan that will ensure safety, liquidity, and the increase of acceptable yield from these situations.

To the extent possible, the City of Los Alamitos will attempt to match its investments with anticipated cash flow requirements.

Maturities of investments will be selected based on liquidity requirements to minimize interest rate risk and maximize earnings. Current and expected yield curve analysis will be monitored and the portfolio will be invested accordingly.

Market risk, the risk of market value fluctuations due to changes in the general level of interest rates, is mitigated by limiting the weighted average maturity of the portfolio along with a laddered structure. The weighted average maturity of the pooled portfolio should not exceed three years. At least 30% of the portfolio should have a maturity of 1

year or less with the balance of the portfolio laddered with maturities ranging from 1 to 5 years. No securities can be purchased with a maturity greater than five years without the prior approval of the City Council.

### ***E. Investment Authority***

The City Treasurer is authorized to make investments on behalf of the City of Los Alamitos. Such investments shall only be limited to the instruments authorized under California Government Code Sections 53601 and 53635 and further described in Appendix A and B.

All investments of the City of Los Alamitos shall be approved by the City Manager.

No person may engage in an investment transaction except as provided under the terms of this policy and the procedures established by the City Treasurer.

Officers and employees of the City of Los Alamitos involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Employees and investment officials shall disclose to the City Treasurer any material financial interests in financial institutions that conduct business with the City of Los Alamitos, and they shall further disclose any large personal financial/investment positions that could be related to the performance of the City of Los Alamitos, particularly with regard to the time of purchases and sales. The City Treasurer shall make similar disclosures to the City Council. Under no circumstances shall investment officers or employees accept gifts, trips, or any type of gratuity from individuals or institutions engaged in investment practices with the City of Los Alamitos.

### ***F. Transfer of Investment Funds***

The transferring of investment funds will be carried out exclusively by use of telephonic or electronic wire transfers. Each entity with which the City does business shall receive, in writing from the City Treasurer, a listing which limits transfers of funds to preauthorized bank accounts only. The listing will also contain the names of City staff authorized to request such transfers and will be updated, in writing, for all changes of authorized staff and bank accounts, as necessary.

### ***G. Deposits***

Money must be deposited in state or national banks, state or federal savings associations, or state or federal credit unions in the State of California. It may be in inactive deposits, active deposits or interest-bearing active deposits. The deposits cannot exceed the amount of the bank's, savings and loan's or credit union's paid up capital surplus.

The bank or savings and loan must secure the active and inactive deposits with eligible securities having a market value of 110% of the total amount of the deposits. The investment officer may, at his/her discretion, waive security for that portion of a deposit which is insured pursuant to federal law. Currently, the first \$250,000 of a deposit is federally insured. It is the City's policy to waive this collateral requirement for the first \$250,000 because it is possible to receive a higher rate.

The City will not maintain a deposit that is above the FDIC insured level. This will include the accrued interest on the deposit.

**H. Permitted Investments**

Investments shall be made only in those instruments specifically authorized by California State laws (section 53600-53609), and to no greater an extent than those authorized by those laws.

The City’s specific permitted investment guidelines are listed below. It should be noted that City’s permitted investments are more restrictive than the State guidelines. A Glossary and a summary of the State of California Statues Applicable to Municipal Investments and is provided in Appendix A and B.

<b>Investment Type:</b>	<b>Maximum Maturity:</b>	<b>Maximum Percentage of Portfolio:</b>	<b>Maximum Investment in One Issuer</b>
U.S. Treasury Bills, Notes and Bonds	5 Years	None	None
Federal Agency Obligations	5 Years	None	None
Negotiable Certificates of Deposit (CD’s) or Time Deposits*	5 Years	30%	None
Non-Negotiable Certificates of Deposit (CD’s) or Time Deposits*	5 Years	None	\$250,000
Local Agency Investment Fund (LAIF)	N/A	None	None

\* Denotes a collateral requirement either initially, or at a pre-determined threshold. Please refer to Collateral section of the Policy for specific requirements.

State and Federal laws notwithstanding, any investment not specifically described herein including, but not limited to, reverse repurchase agreements, derivatives, options, futures, zero coupon bonds, inverse floaters, range notes, first mortgages or trust deeds, collateralized mortgage obligations (CMO’s), limited partnerships, real estate investments trusts (REIT’s), open-end mutual funds, closed-end mutual funds, mutual funds with a weighted average maturity greater than 180 days, unregulated and/or uninsured investment pools, common stock, preferred stock, commodities, precious metals, securities with high price volatility, limited marketability (less than three active bidders), securities that may default on interest payments and any other speculative investment deemed inappropriate under the Prudent Investor standard are strictly prohibited. In addition, any investment transaction that might impair public confidence in the City of Los Alamitos government is to be avoided.

**I. Diversification**

The City of Los Alamitos shall diversify its investments by security type and institution. The City recognizes diversification is an investment strategy that will mitigate risk in the investment portfolio. The City’s investment portfolio shall be diversified to avoid

incurring unreasonable and avoidable risks with regard to specific investment types. Within investment types, the City shall also maintain a mix of securities to avoid concentrations within individual financial institutions, geographic areas, industry types and maturities. The City will only invest in fixed rate securities.

#### ***J. Performance Standards***

The investment portfolio shall be designed with the objective of obtaining a rate of return, throughout budgetary and economic cycles, commensurate with investment risk constraints and cash flow needs.

Since the weighted average maturity of the pooled portfolio cannot exceed three years, the investment portfolio shall be designed to attain a market-average rate of return comparable to the Merrill Lynch 1-5 Year Federal Agency Index, on a total return basis, excluding the funds maintained in money market accounts.

#### ***K. Reporting***

In accordance with California Government Code Sections 53607 and 53646, the City Treasurer and the City Manager shall render quarterly reports to the City Council showing: (a) type of investment; (b) institution; (c) date of maturity; (d) amount of deposit; (e) current market value for all securities with a maturity of more than twelve (12) months; (f) rate of interest on each security; and (g) such other data as the City Council may, from time to time, specify. (This section is applicable when the City Treasurer has invested in other types of securities other than LAIF.)

The City Treasurer shall establish an annual process of independent review by an external auditor. This review will provide internal control by assuring compliance with policies and procedures.

#### ***L. Policy Review***

##### **1. Annual Statement of Investment Policy**

The City Treasurer and the City Manager shall annually render to the City Council a Statement of Investment Policy which Statement shall be adopted by the City Council.

##### **2. Periodic Review**

To ensure a statement which is consistent with any new relevant legislation and financial trends, the City Treasurer shall periodically report to the City Council proposed changes and amendments to this document for review and approval. In any event, all changes in state law affecting this policy shall be considered incorporated immediately upon their effective date unless otherwise adopted earlier by action of the City Council.

#### ***M. Qualified Dealers***

The City of Los Alamitos shall purchase authorized investments either directly from the issuer or shall be purchased either from an institution licensed from the State as a broker dealer, as defined in the Corporations Code, or from a member of the federally

regulated securities exchange, from a national or state chartered bank, from a savings association or federal association, or from a brokerage firm designated as a primary or regional government dealer.

The City Treasurer will maintain a list of financial institutions formally authorized to provide investment services. The City Treasurer shall formally authorize investment brokers to provide investment services to the City. Investment Brokers may be Primary Dealers or Regional Brokers and licensed to do business in the State of California. Brokers must complete a broker questionnaire which includes proof of Financial Industry Regulatory Authority (FINRA) certification, proof of State registration and execute a certification that the Broker's employees and supervisory personnel have read and understand the City's Investment Policy. The City Treasurer may conduct periodic reviews of the approved list of investment brokers and may remove a firm from the approval list at any time due to any failure to comply with any of the above criteria, failure to execute a transaction, any change in broker/dealer staff, or any action, event or failure to act which, in the sole discretion of the City Treasurer, is materially adverse to the best interest of the City of Los Alamitos.

## APPENDIX A

### DEPOSITORY SERVICES

**Active deposits** are demand or checking accounts which receive revenues and pay disbursements.

**Interest-bearing active deposits** are money market accounts at a financial institution (i.e., bank, savings and loan, credit union). These accounts are demand accounts (i.e., checking accounts) with restricted transaction activity.

**Inactive deposits** are Certificates of Deposit issued in any amount for periods of time as short as fourteen days and as long as several years. Interest must be calculated on a 360 day basis, actual number of days.

**Passbook savings account** is similar to an inactive deposit except not for a fixed term. The interest rate is much lower than Certificates of Deposit, but the savings account allows for flexibility. Funds can be deposited and withdrawn according to daily operational needs.

### INVESTMENT SECURITIES

**U.S. Treasury Issues** are direct obligations of the United States Government. These issues are called bills, notes, and bonds. The maturity range of new issues is from 13 weeks (T-Bills) to 30 years (T-Bonds). These are highly liquid and are considered the safest investment security.

**Federal Agency Issues** are issued by direct U. S. Government agencies or quasi-government agencies. These issues are guaranteed directly or indirectly by the United States Government. Examples of these securities are Federal Home Loan Bank (FHLB) notes, Federal National Mortgage Association (FNMA) notes, Federal Farm Credit Bank (FFCB) notes, Federal Home Loan Mortgage Corporation (FHLMC) notes, Federal Intermediate Credit Bank (FICB) debentures, Small Business Administration (SBA) notes, Government National Mortgage Association (GNMA) notes, and Student Loan Association (SALLMAE) notes.

**Certificates of Deposit** are investments for inactive funds issued by banks, savings and loans, and credit unions. Investments of \$250,000 are insured respectively by Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Share Insurance Fund (NCUSIF). Certificates of Deposit can be issued from 14 days to several years in maturity allowing the City investment of funds to be matched to cash flow needs. For deposits exceeding \$250,000, the financial institution is required to collateralize the investment with 110% government securities. The City does not accept 150% collateral (First Trust Deeds) or 105% Letters of Credit (L.C.).

A **Non-Negotiable Certificate of Deposit** is a promissory note issued by a depository institution (such as a bank, credit union, a saving association, etc.) that usually carries a penalty for early withdrawal and does not have a CUSIP.

**Negotiable Certificates of Deposit** are issued by a nationally or state-chartered bank, a savings association or a federal association (as defined by Section 5102 of the Financial Code), a state or federal credit union, or by a federally licensed or state-licensed branch of a foreign bank and are assigned a CUSIP.

**Local Agency Investment Fund (LAIF)** is a special fund in the State Treasury which local agencies may use to deposit funds for investment. There is no minimum investment period and the minimum transaction is \$5,000, in multiples of \$1,000 above that, with a maximum of \$50 million for any agency. It offers high liquidity because deposits can be converted to cash in twenty-four hours and no interest is lost. All interest is distributed to those agencies participating on a proportionate share determined by the amounts deposited and the length of time they are deposited. Interest is paid quarterly by electronic deposit to a designated bank account.

The State keeps an amount for reasonable costs of making the investments. State law provides that administrative costs are not to exceed 5% of quarterly earnings of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly earnings of the fund for the subsequent fiscal year.

**CUSIP** (Committee on Uniform Security Identification Procedures) is a nine-character alphanumeric code that identifies a North American financial security for the purposes of facilitating clearing and settlement of trades.

**APPENDIX B:****Summary of State of California Statutes Applicable to Municipal Investment**

The following investments are authorized by California State Code, Title 5, Division 2, Sections 53600 et seq. and 16429.1.

<b>California Authorized Investments</b>	<b>% Limits &amp; Other Constraints (Key Limitation Summary)</b>
<b>Local Agency Bonds</b>	No Limit
<b>US Treasury Notes, Bonds, Bills</b>	No limit
<b>California State Warrants, Treasury Notes or Bonds</b>	No limit
<b>Bonds, Notes, Warrants of any local agency within the State</b>	No limit
<b>Federal Agency or United States government-sponsored enterprise obligations</b>	No limit
<b>Bankers Acceptances</b>	40% max overall limitation: 30% max in any one commercial bank: 180 days max maturity.
<b>Commercial Paper</b>	A Domestic Corporation Total Assets in excess of \$500 million At Least "A-1" rated commercial paper 25% max overall limitation: 10% investment max in any single issuer No more than 10% of the outstanding amount for any one issuer 270 days max maturity.
<b>Negotiable Certificates of Deposit</b>	Issued by nationally or state-chartered bank, a savings association or a federal association, a state of federal credit union, or a state licensed branch of a foreign bank. 30% max overall limitation
<b>Repurchase Agreements</b>	One Year Term or less Based on code authorized investments 102% underlying security valuation
<b>Reverse Repurchase Agreements</b>	Security subject to repurchase has been owned & fully paid for at least 30 days prior to sale 20% Maximum limitation Agreement does not exceed 92 days Funds received cannot be used to purchase securities with a maturity longer than 92 days

<p><b>Medium Term Corporate Notes</b></p>	<p>30% maximum overall investment limitation Maximum remaining maturity of 5 Years Domestic corporations Rated "A" or better</p>
<p><b>Shares of Beneficial Interest Issued By Diversified Management Companies</b> (Mutual &amp; Money Market Funds)</p>	<p>20% maximum overall portfolio 10% of any one Mutual Fund Based on code authorized investments Money Market Funds registered with the SEC Attained the Highest Ranking by not less than two nationally recognized rating organizations Assets in excess of \$500 million Investment advisor with not less than five years experience</p>
<p><b>Local Agency Investment Fund</b></p>	<p><u>\$50 million</u> Maximum overall investment limit</p>
<p><b>Other Obligation Valuation Requirements:</b> (m) Promissory notes secured by first mortgages and first trust deeds which comply with Section 53651.2. (p) With the consent of the treasurer, letters of credit issued by the Federal Home Loan Bank of San Francisco which comply with Section 53651.6.</p>	<p>(a) Eligible securities, except eligible securities of the classes described in subdivisions (m) and (p) of Section 53651, shall have a market value of at least 10 percent in excess of the total amount of all deposits of a depository secured by the eligible securities. (b) Eligible securities of the class described in subdivision (m) of Section 53651 shall have a market value at least 50 percent in excess of the total amount of all deposits of a depository secured by those eligible securities. (c) Eligible securities of the class described in subdivision (p) of Section 53651 shall have a market value of at least 5 percent in excess of the total amount of all deposits of a depository secured by those eligible securities.</p>
<p>Any <b>mortgage pass through security, collateralized mortgage obligation</b>, mortgage-backed or other pay-through bond, equipment lease-backed certificate, <b>consumer receivable pass through</b> certificate, or consumer receivable-backed bond</p>	<p>20% Maximum overall limitation 5 Years Maximum Maturity "AA" national rating or Higher</p>

<p><b>Moneys held by a trustee or fiscal agent</b> pledged to the payment or security of bonds or other indebtedness, or obligations under a lease, installment sale, or other agreement of a local agency, or certificates of participation in those bonds, indebtedness, or lease installment sale, or other agreements,</p>	<p>May be invested in accordance with the statutory provisions governing the issuance of those bonds, indebtedness, or lease installment sale, or other agreement, or to the extent not inconsistent therewith or if there are no specific statutory provisions, in accordance with the ordinance, resolution, indenture, or agreement of the local agency providing for the issuance.</p>
<p><b>Notes, bonds, or other obligations that are at all times secured</b> by a valid first priority security interest</p>	<p>Securities of the types listed by Section 53651 Market value of at least 110% of underlying security value</p>
<p><b>Other Code Restrictions &amp; Clarifications</b></p>	<p>A local agency shall not invest any funds pursuant to this article or pursuant to Article 2 (commencing with Section 53630) in inverse floaters, range notes, or mortgage-derived, interest-only strips.</p> <p>A local agency shall not invest any funds pursuant to this article or pursuant to Article 2 (commencing with Section 53630) in any security that could result in zero interest accrual if held to maturity.</p> <p>No more than 5 percent of the total assets of the investments held by a local agency may be invested in the securities of any one issuer, except the obligations of the United States government, United States government agencies, and United States government-sponsored enterprises. No more than 10 percent may be invested in any one mutual fund.</p> <p>Where this section specifies a percentage limitation for a particular category of investment, that percentage is applicable only at the date of purchase.</p>

# Budget Standing Committee

## Agenda Report Discussion Items

November 13, 2018  
Item No: 4C

**To:** Budget Standing Committee Members  
**Via:** Bret M. Plumlee, City Manager  
**From:** Maria-Luisa Valdez, Finance Director  
**Subject:** Budget and Fiscal Sustainability Calendar

**Summary:** This report seeks the Budget Standing Committee's feedback on the Budget and Fiscal Sustainability Calendar.

### Recommendations:

1. Discuss the recommended Budget and Fiscal Sustainability Calendar for 2019.
2. Seek feedback and direction on next steps in the Fiscal Sustainability Plan for the City.

### Background

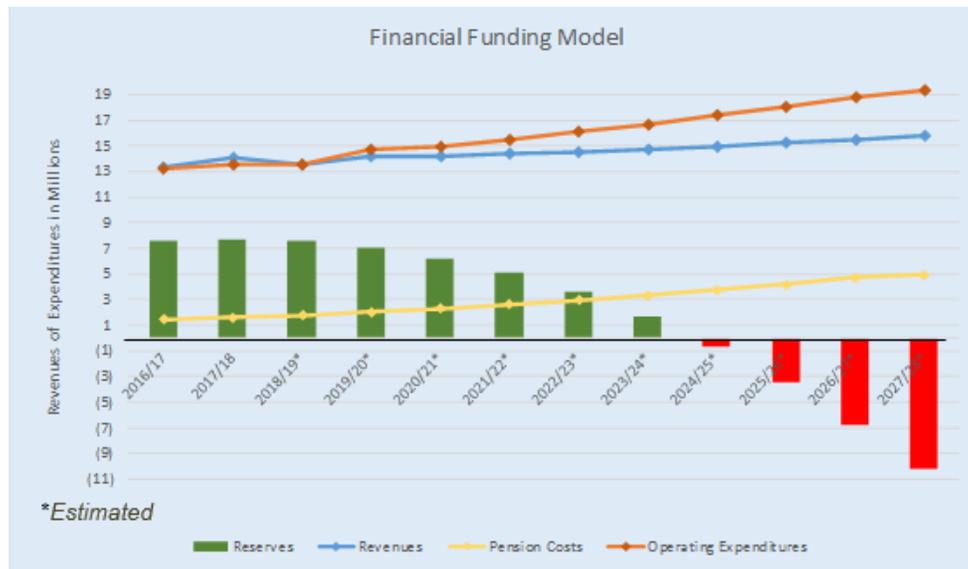
In accordance with the City's Charter Section 1202 and 1203, the proposed budget shall be prepared and submitted to City Council "at least thirty-five (35) days prior to the beginning of each fiscal year." After reviewing the budget and making revisions as it may deem advisable, "the City Council shall hold a public hearing on the proposed budget, at which interested persons desiring to be heard shall be given such opportunity."

The City would additionally propose meetings to discuss the long-term Fiscal Sustainability of the City of Los Alamitos. Staff would like to have open meetings to discussion options for closing the gap and balancing the budget in the upcoming years. The Ten-Year Forecast that was presented to Council on October 15, 2018 reported an anticipated depletion of fund balance reserves by Fiscal Year 2024-25. In an effort to address the forecasted deficits, staff will be providing information in budget workshops to both the Budget Standing Committee and City Council to potentially close the budget gap.

Staff was directed by the Budget Standing Committee and City Council to provide a list of options of potential gap closures to address the Ten-Year Financial Forecast deficit. This extensive process will commence in the new year 2019 as staff has been gathering information for each potential option. The City of Los Alamitos has limited ability to generate significant new revenues to cover the growing structural budget deficit

forecasted however the City is researching each option from each department to present a series of educational workshops with the Budget Standing Committee and City Council.

The current outstanding services that the Los Alamitos community has come to expect are not sustainable without significant restructuring of the budget. The city is currently exploring opportunities for cost savings that includes an extensive list of possibilities in this report. Staff is seeking direction on the calendar and any input of topics for future sustainability and adoption of the 2019-20 Budget. Staff is working on preparing for a series of meetings to the Budget Standing Committee and City Council. This will include a verbal presentation by each department to the Budget Standing Committee of options, estimated fiscal impact, service impact and risks and opportunities of the options.



## Discussion

In order to provide ample time for review, analysis and revision of the fiscal year 2019-20 Proposed Budget and an appropriate analysis and discussion about the City's Fiscal Sustainability, staff recommends the following budget workshops with the Budget Standing Committee and City Council:

### Proposed Meeting Dates with the Budget Standing Committee:

- January 7<sup>th</sup>
  - A. Comprehensive Annual Financial Report Review
  - B. List of Options for Potential Solutions to Budget Gap
- February 7<sup>th</sup>
  - A. 2018-19 Mid-Year Review
  - B. Pros and Cons of Potential Solutions to Budget Gap
- March 4<sup>th</sup>
  - A. 2019-20 Preliminary Budget Workshop
  - B. Department Impact for Budget Gap (Police, Finance, Development Services, and Recreation and Community Services)

- April 4<sup>th</sup> A. 2019-20 Budget - Department Overviews (Police, Development Services, Finance, Administration, Recreation and Community Services)  
B. Comparing Different Scenarios for Long-Term Fiscal Sustainability
  - May 9<sup>th</sup> A. 2019-20 Capital Budget Workshop  
B. Vehicles & Equipment Replacement
  - May 23<sup>rd</sup> A. Budget Workshop \*
- \* if needed

Proposed Meeting Dates with the City Council:

January 22 <sup>nd</sup>	6 PM Council Meeting (Discussion Item)	List of Options for Potential Solutions for Budget Gap (Ten-Year Financial Forecast)
February 19 <sup>th</sup>	4PM Special Meeting (prior to Regular Meeting)	2018-19 Mid-Year Review Pros and Cons of Potential Solutions to Budget Gap
March 18 <sup>th</sup>	5 PM Special Meeting (prior to Regular Meeting)	2019-20 Preliminary Budget Workshop
April 15 <sup>th</sup>	5 PM Special Meeting (prior to Regular Meeting)	2019-20 Budget - Department Overviews (Police, Development Services, Finance, Administration, Recreation and Community Services) Comparing Different Scenarios for Long-Term Fiscal Sustainability
May 20 <sup>th</sup>	5 PM Special Meeting (prior to Regular Meeting)	2019-20 Capital Budget Workshop Vehicles & Equipment Replacement
June 3 <sup>rd</sup>	5 PM Special Meeting (no Regular Meeting)	2019-20 Budget Workshop*
June 17 <sup>th</sup>	6 PM Regular Meeting	Public Hearing – Budget Adoption

\* if needed

Community meetings are also a necessary form of education about the City’s financial position. Once there is direction from the Budget Standing Committee and City Council, there will be community meetings scheduled to educate the public and seeks direction on solutions for the structural deficit forecasted in the Ten-Year Financial Forecast.

**Fiscal Impact**

None.

Submitted By: Maria-Luisa Valdez, Finance Director

Approved By: